



Business debt collection services

Cash flow is vital to the success of any business. Unfortunately, at some point, most businesses will encounter a situation where a customer will simply not pay and formal debt recovery action becomes necessary.

Cooper Grace Ward has a highly experienced and skilled team that provides debt collection services across a vast array of industries to a range of businesses from sole traders to publicly listed companies.

Our key services

Our team offers the following services to clients:

- handing each stage of the debt collection process, from issuing demands, court proceedings and court representation, through to enforcing court judgments
- negotiation of payment arrangements (with or without security)
- disputed debt situations, including court or tribunal representation
- setting up debt collection/terms of trade documentation and systems

Experience

We have significant experience working in debt recovery both in Queensland and nationally. Our clients have included some of Australia's largest companies and financial institutions, for whom we have set up systems to handle high volume debt collection. Our expertise in managing these situations for businesses is extensive.

Trusted representation and superior technical capability

Debt collection can be a sensitive matter for any organisation. When you engage us to take steps to collect debts on your behalf, we understand that we represent your business in what we do. We provide strong representation to our clients, while at the same time being attuned to the wider interests of your organisation and possible risks to your brand.

While many debt recovery matters can proceed on a straightforward basis, many matters can involve complicated defences and cross-claims that put creditors at risk of an adverse result. Our lawyers are leading commercial litigation experts and can successfully navigate the most complicated legal issues.

Cost effective, commercial results

Our lawyers are focused on delivering results that align with client requirements and expectations. In some cases, this may mean pursuing recovery action all the way through the court process to liquidation or

Key team contacts



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bankruptcy stage. In most other cases, we understand that debt collection action must be taken in a way that achieves the most cost-effective outcome.

We always keep our clients fully informed and updated on the costs of any legal action, so that they can assess, on an ongoing basis, the costs and benefits of taking claims forward. To assist with keeping things cost effective, we can also put in place fixed fee arrangements on debt recovery matters, including high volume matters.

In addition, we invest heavily in technology, which allows us to manage debt recovery efficiently and minimise cost.



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About Cooper Grace Ward

With more than 20 partners and 200 team members, Cooper Grace Ward is a leading Australian law firm based in Brisbane, servicing clients with a local, national and international presence. As a full service firm, we are known for providing commercial and practical advice, outstanding service and excellence in all practice areas.

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